

# Grow Pipeline, Win Revenue & Strengthen Customer Relationships

Make it simple to execute, track, and optimize every customer interaction directly inside Salesforce.



# **Sell Smarter Now with Conquer**

Delivering intelligent sales insight, engagement and automation.



# Inbound/Outbound Communications

Meet the economic buyer over the channel they prefer (email, voice, SMS, social, video).



# Fastest Speed

Connect with economic buyer in under 3 seconds on preferred communications channel.



# Single Pane of Glass

No application switching required by seller. Get more done in less time, with seller activity automated.



## Skill-based Routing

Connect customers to the most skilled, properly licensed rep based on SFDC rules.



### Automatic Logging

Relate every customer interaction directly to the correct SFDC record.



#### CRM Native

Only voice solution native to SFDC, built for enterprises.



#### Al Voice Engine

Analyzes conversations in real time to push battlecards to seller via topic detection.



## Intelligent Reporting

Every cadence touchpoint intelligently related to closed-won revenue opportunities.

# Help your sales & service teams conquer their day

# Reach and close buyers faster.

Conquer combines enterprise grade voice and omnichannel communications to meet and exceed buyer expectations.

# Understand your revenue generation at a deeper level.

Conquer's intelligent reporting automatically correlates every rep action to closed-won opportunities.



# The Sacramento Kings

10x Efficiency, Instant ROI

"We saw about a 60% increase in engagement once we dove into automation."

- Courtney Blake Rice, Senior Director, Ticket Sales and Premium Membership, Sacramento Kings

# Six capabilities to drive predictable revenue & strengthen customer relationships.

## **Execute Touchpoints**

Orchestrate inbound and outbound communications across voice, email, text, social, and more from inside of your CRM.

## Plan Cadences + Triggers

Guide sellers across channels, messaging, and timing. Use triggers to automate actions, progress leads, or start cadences.

## **Improve Efficiency**

Automate manual tasks, accelerate enablement, and improve sales velocity by eliminating unnecessary clicks and keystrokes.

### **Track Outcomes**

Monitor team performance based on touchpoint outcomes, then use advanced analytics to standardize and optimize.

## **Measure Impact**

Correlate activities to real business results and measure your performance by channel, message, cadence, and team.

## **Optimize for Growth**

Enhance team feedback loops and leverage activity, outcome, and engagement data to surface key insights.

The tools & insights you need, exactly where your team works.



With 400+ 5-star reviews on Salesforce AppExchange and the largest sales engagement deployments within the ecosystem, see why enterprise organizations on Salesforce trust Conquer to increase revenue.

# **Leading Enterprises Trust Conquer**









